



AGENT SIGN-UP INSTRUCTIONS

P.O. Box 341899 • Austin, Texas 78734 • (800)756-7306 • www.tslic.com

Adopt An Agent.

Sponsor Name: _____

Sponsor Agent Number: _____

MUST BE COMPLETED IN ORDER TO QUALIFY

1. Required Items:

- Agent Agreement
- W-9
- Affidavit for current year (If applicable)
 - **Must have Witness Signature**
- Photocopy of Driver's License or valid state-issued ID
- Photocopy of Insurance License (If applicable)
- Please provide cell phone number and Email address
- Voided check or account verification for Direct Deposit Authorization (If applicable)

2. Please provide the following information:

- Supervising Agent (Upline): _____ Agent #: _____
- Commission Level: _____
- How did you hear about Texas Service Life?: _____

3. Text message option:

If you would like to be added to our text messaging system please check one of the boxes below.

- Yes, I'd like to received messages in English
- Si me gustaria recibir mensajes en Español

Return all required paperwork via Fax, Email or Mail to one of the following:

Mail

Texas Service Life
Attn: Agent Services Dept.
PO Box 341899
Austin, TX 78734

Fax

512-263-7714

Email

agentservices@tslic.com

What Happens next?

You will receive a Welcome Letter with your Texas Service Life agent number, as well as instructions for logging in to our agent website for training materials, forms, etc.

Copies of your executed Agent Agreement and Commission Schedules will be mailed or emailed to you upon your request.

Upon receipt of your "First" new business application, please allow (7) days for commissions to be paid.

If you have any questions about this paperwork, please call us at 800-756-7306 or email us and we will be happy to answer any questions you might have.



AGENT AGREEMENT



► _____ (“Agent”), of _____, Texas, and Texas Service Life Insurance Company, Austin, Texas (“Company”), agree to the following contract and agreement (“Contract”).

- I. PURPOSE OF CONTRACT:** Agent is hereby authorized to solicit applications for insurance in the Company, in accordance with applicable laws and regulations, and by rules set out, from time to time, by the Company, in the following territory(ies): **STATE OF TEXAS**
- A) General Provision. The powers and authority of Agent are only those expressly provided under this Contract. Any and all such powers and authority shall continue only while this Contract is in effect. Company retains the right to cancel any agent's appointment with the Company at any time.
- II. OPERATING AUTHORITY:** Agent shall not:
1. Advertise or list agency in Company's name without prior approval.
 2. Submit what agent knows is not a bona fide application for insurance.
 3. Use advertising or sales material related to the sale of any of the Company's insurance or trust products unless approved by the Company.
 4. Attempt to explain policy provisions in written correspondence.
 5. Attempt to commit the Company to any definite liability on a claim.
 6. Incur to Company any financial liability without its written approval in advance.
 7. Attempt to disrupt other operations of the Company or to influence anyone to discontinue insurance coverage with the Company.
 8. Waive, alter, amend, or discharge any policy or contract of the Company.
 9. Waive forfeiture under any policy.
 10. Extend time for the payment of any premiums due the Company.
 11. Voluntarily accept service of process on behalf of the Company.
 12. Make any payments on behalf of existing Policyholders or Applicants for coverage with the Company.
- III. TENURE OF CONTRACT:** This contract:
1. Does not cover any specific term.
 2. May be terminated by the Company or Agent at any time with or without cause by the party desiring to terminate this contract giving the other party 24 hours notice of termination, which notice mailed to the Agent at his address shown herein or to his last known address shall be sufficient notice and shall be conclusively presumed to be received within 24 hours after same has been mailed.
 3. Shall be automatically terminated by the death or physical or mental disability of the Agent.
 4. Shall be automatically terminated should Agent's license or permit to sell insurance be cancelled, non-renewed or otherwise become invalid.
- IV. COMPENSATION:** As full compensation for services provided by Agent under this Contract and subject to the conditions hereinafter set forth, the Agent will be paid commission according to the following schedule(s) on premiums collected on in force policies at the rate in force for such policies during the continuance of this contract.
- Preneed:** If Applicable, Shown on Schedule 1A and 1B Attached, Subject to amendment at the sole discretion of Company
- Whole Life:** If Applicable, Shown on Schedule 2 Attached, Subject to amendment at the sole discretion of Company
- The Company reserves the right to not issue or to rescind issuance of any policy form at any time. The Company shall not be liable for any loss suffered by the Agent as a result of the discontinuance of any particular policy or forms.
- V. HOW COMPENSATION PAYABLE:** (1) Agent shall promptly submit to the Company all completed applications, on which the full initial payments must be collected, along with the remittance in the manner prescribed by the Company before payment of initial commissions, which Agent shall surrender on any refund as prescribed by the Company. (2) Deferred and Renewal Commissions, if any, shall be paid only by Monthly Statement from the Company. Any such statement shall be accepted by agent, or beneficiary, as correct unless the Company is notified of any error within 15 days after it is delivered to, or mailed to the last known address of such person.
- VI. PAYMENT OF COMMISSIONS/TERMINATION:** In the event of the termination of this contract at any time after its effective date in any manner except on account of any (1) intentional misappropriation of funds by the Agent, (2) termination of an applicable insurance license, (3) willful misrepresentation by the Agent of any material fact pertaining to the Company or any contract of insurance issued by it, (4) violation of the terms of this Contract, (5) commission of fraud, (6) violation of any insurance-related law, (7) failure to pay the Company any monies owed to the Company, or (8) inducement by the Agent of any employee or agent of the Company to leave the Company, the Agent shall continue to receive any commissions due on policies written under this contract and issued prior to the date of the Agent's termination, provided that the payment of said commissions to the Agent is permissible under law, unless such commissions in any calendar year amount to less than \$150.00, in which case no further renewal commissions shall be payable. On policies written by the agent but issued after the date of Agent termination the entire commission will be placed in reserve and be subject to the terms conditions of the Schedule of Commissions attached to and made a part of this Contract. Agents must return all Marketing materials, supplies and equipment provided by Texas Service Life Insurance Company within 30 days after the effective date of termination. If an agent fails to return these items one hundred dollars (\$100) will be withheld from the agent's reserve account until all items are received. All Marketing materials, supplies and equipment must be returned to:
- Texas Service Life Insurance Company ▪ ATTN: Marketing Department ▪ PO Box 341899 ▪ Austin TX 78734**
- VII. ADDITIONAL PROVISIONS:**
- A) Independent Contractor. Agent's relationship to the Company shall be as an independent contractor. No relationship of employer and employee is created by this contract.
- B) Work Authorization. An Agent submitting an Individual Tax Identification Number (ITIN) must comply with the Department of Homeland Security by submitting proper employment verification documents.

T) **PAYMENT OF AGENT COMMISSIONS IN THE EVENT OF DEATH OF THE AGENT.** Should the termination of this contract be by the death of the Agent, Agent desires that the following named person, if living, otherwise the Executors or Administrators of the Agent's estate, shall continue to receive commissions thereafter as provided above, provided that the payment of said commissions to designated parties other than the Agent is permissible under law.

*▶Named Person (CANNOT BE SELF): _____

U) **HOLD HARMLESS AND IDEMNIFICATION.** Agent agrees to Indemnify and Hold Harmless Company from any and all claims, civil actions, criminal actions, regulatory actions, judgments, demands, liabilities, and associated attorneys' costs and fees, arising from or related to Agent's activities under this Contract. The Company shall be entitled, at its reasonable discretion, to settle and/or remediate, any such claims, actions or judgments prior to suit, action or judgment and in such event Agent shall Indemnify and Hold Harmless Company for any such claims paid, or remedial actions taken, including Company's reasonable attorney's fees incurred. This Hold Harmless agreement shall encompass claims, actions or judgments resulting from activities of any independent contractors associated with or providing services to the Agent.

V) * **AGENT AFFIDAVIT REGARDING BALANCES:**

▶ Agent WARRANTS that the following is true and complete (you MUST check ONE of these three boxes):

I have never owed any insurance company any monies or agent's balances.

I have repaid any outstanding Agent balances owed to any insurance company(ies) and do not currently owe monies to any insurance company arising out of my representation of the insurance company or its products or services.

I currently owe outstanding Agent balances to insurance company(ies), as described as follows: _____

W) * **AGENT WARRANTS THAT THE FOLLOWING RESPONSES APPLY TO AGENT AND ARE TRUE AND CORRECT:**

- ▶ 1. Have you ever had an insurance license revoked or suspended?..... Yes No
- ▶ 2. Have you ever been charged or convicted of a crime?..... Yes No
- ▶ 3. Have you done business/Held a license under another name?..... Yes No
- ▶ 4. Have you ever been involuntarily terminated or permitted to resign from an Insurance Company position, including acting as a sales agent for the company?..... Yes No
- ▶ 5. Have you or any business in which you are or were an owner, partner, member, officer or director EVER file bankruptcy?..... Yes No

▶List other Insurance Companies where you have worked as an Agent:

Company Name	From-To-Dates	Type of Insurance Sold
--------------	---------------	------------------------

X) **DAILY COMMISSIONS AUTHORIZATION.** Check YES in the box below if you would like to receive commission payments on a daily basis. If you check NO you will be paid on a weekly basis, in which case, monies should be in your account by Thursday following the commission processing on Tuesday of each week.

I understand that to receive daily commissions I must have a direct deposit account without any liens on my earnings (child support, IRS, etc) and my account with the Company must be in good standing.

*▶PLEASE CHECK HERE: YES NO - If selection is not made you will automatically be put on weekly commission payout.

I understand that the Company has the absolute right, at its sole discretion, to switch my daily commission payments to a weekly basis if my reserve account becomes negative and/or 15% or more of my active policies are past due.

Y) **TEXAS SERVICE LIFE INSURANCE COMPANY AUTOMATIC DEPOSIT AUTHORIZATION.** Complete this section ONLY if you wish to have your commissions paid directly into your bank account. If you are interested in having your check deposited directly into your account, please complete this section.

I hereby authorize the Company to initiate credit entries and to initiate, if necessary, debit entries and adjustments for credit entries in error to my account indicated below at the depository named below to credit and/or debit same to such account.

▶REQUIRED- Please check appropriate box: Checking Savings ▶Voided check must be included to verify account

▶ _____ Depository Bank Name	▶ _____ City	▶ _____ State	▶ _____ Zip
▶ _____ Account Holder Name (please print)	▶ _____ Routing Number	▶ _____ Account Number	

This authority is to remain in full force and effect until the Company has received written notification from me of its termination in such time and in such manner as to afford a reasonable opportunity to act on it.

*Fields must be filled out

VIII. AGENT'S COVENANTS TO PROTECT THE COMPANY'S FUTURE BUSINESS: The Company hereby agrees to provide the Agent Confidential Information (as defined below) on an ongoing basis in the normal course of business and in consideration for the receipt of such Confidential Information (as defined below), the Agent hereby covenants and agrees as follows:

- A) **No Solicitation of Company Personnel.** While this contract is in effect and for a period of twenty-four (24) months after termination of this contract, Agent shall not solicit or in any way (directly or indirectly) cause, induce or attempt to influence any employee or agent of the Company or its insurance-related affiliates to leave the Company, terminate its contract with Company, or to become hired or appointed by another company that is in the same business as the Company.
No Raiding of Company's Clients. The parties agree that the Agent shall receive confidential, non-public information ("Confidential Information") during the course of Agent's relationship with the Company. Such Confidential Information is not available to the general public, has economic value to the Company and to others in the insurance brokerage business, and is subject to reasonable efforts by the Company to maintain its confidentiality. This Confidential Information includes (1) information about the identities, preneed funeral contract marketing strategies, materials and techniques, insurance needs, policy terms and expiration dates, and insurance purchasing strategies of the Company's existing and potential customers, including policyholders and funeral establishments, and (2) confidential information about the Company's preneed funeral markets, preneed funeral programs and plans, insurance markets, pricing strategies, general marketing plans, and specific customer marketing strategies, and (3) any information about the Company's digital processes, including but not limited to: agent portals, new business processing, rate calculators, claims processing, web-based processes, social media usage, digital apps for smart devices and any other process by which digital technologies are employed by the Company in its business practices. The Agent acknowledges that the Company has a legitimate business interest in preventing the Agent from using the Confidential Information acquired, and business contacts and rapport established while this Contract is in effect, in order to take with the Agent clients, including policyholders or funeral establishments ("Clients") who are clients of either the Company or its insurance-related affiliates while this Contract is in effect. Therefore, at no time while this Contract is in effect or for twenty-four (24) months after termination of this Contract will the Agent directly or indirectly solicit, quote, write, or accept the business of any Client with whom the Agent had business contacts while this Contract was in effect, with respect to securing, procuring, recording or servicing insurance or funeral home accounts in competition with the Company. The foregoing restriction shall apply to activities of the Agent conducted within the State of Texas.
- B) **Confidentiality.** The Agent shall not, at any time or in any manner, either directly or indirectly, except at the written direction of the Company, divulge, disclose, or communicate to any person, firm, corporation, or any entity in any manner whatsoever: (1) any Confidential Information; (2) the identity of the clients of the Company, including policyholders or funeral homes, or its insurance related affiliates; (3) the renewal or expiration dates of such clients' policies; or (4) the identity of their issuing markets. The parties stipulate that as between them the same are important, material, and confidential and greatly affect the successful effective conduct of the business of the Company and the Company's goodwill. In the normal course of business, the Company shall deliver and divulge to Agent all or a significant portion of its important, material and confidential information. Agent hereby acknowledges and affirms that Agent shall receive such information in the discharge of Agent's duties under this Contract.
- C) **Company Property.** The Agent agrees that all information and documents used in connection with the Company's business are the exclusive property of the Company and shall remain in the Company's possession on its premises. Under no circumstances shall any such Company information or documents be removed from the Company's premises before or after the termination of this Contract without the express written consent of the Company.
- D) **Termination.** All of the provisions of this Article VIII shall remain in force and effect after the date of the termination of this Contract, regardless of who initiated the termination and whether or not the termination was for cause.
- E) **Pre-existing Covenants.** Agent represents that Agent is not subject to the terms of any employment agreement with any other person, and that Agent is not subject to a covenant not to compete or non-piracy agreement with any other person, except as may be described as follows: NONE OR EXPLAIN:

- F) **Enforcement.** Agent understands and agrees that money damages would not be a sufficient remedy for any breach of the provisions of this Article VIII by Agent and that the Company shall be entitled to specific performance and injunctive relief as remedies for any such breach as well as such further relief, at law or at equity, as may be granted by a court of competent jurisdiction. Such remedies shall not be deemed the exclusive remedies for breach of this Contract, but shall be in addition to all other remedies available to the Company at law or at equity.
- G) **Review of this Section VIII.** The Agent represents that Agent has read the provisions contained in this Section VIII carefully, has had full opportunity to consult with an attorney, and determined that this Section VIII contains reasonable limitations as to time, geographical area, and scope of activities to be restrained.

By signing below, Agent hereby affirms that the information provided above is true, complete and correct. Agent understands that in conjunction with Agent's desire to be a sales representative for the Company, that the Company intends to conduct an investigation of Agent and the Company intends to use the results of the investigation as a factor in determining whether or not Agent may be its sales representative. Agent authorizes all agencies, bureaus, information service organizations, individuals, corporations, partnerships, companies, employers, law enforcement agencies, and the military services to release all written and verbal knowledge or information about Agent to the Company, or to any service it may hire to conduct an investigation of Agent. Agent releases them from any liability associated with the release of the information. This authorization shall remain in effect until rescinded in writing to the Company, by certified mail, by Agent. A photocopy or facsimile of this authorization shall be valid as the original.

*▶ _____ Agent Name (Last, First, Middle)	*▶ _____ <input type="checkbox"/> SSN <input type="checkbox"/> ITIN (check one)	*▶ _____ Date of Birth		
*▶ _____ Mailing Address	*▶ _____ Apt./Suite	*▶ _____ City	*▶ _____ State	*▶ _____ Zip Code
*▶ _____ Cell Phone Number	*▶ _____ Alternate Phone Number	*▶ _____ Email Address		
*▶ _____ TX Dept. of Ins. License #	<input type="checkbox"/> Life, Accident & Health <input type="checkbox"/> Life Not Exceeding \$25K <input type="checkbox"/> Life Agent <input type="checkbox"/> Preneed		<input type="checkbox"/> None	
*▶ _____ Signature of Agent/Applicant		*▶ _____ Date Signed		

Signature of Agent Services Representative (OFFICE USE ONLY)

Date Signed (OFFICE USE ONLY)

*Fields must be filled out

SCHEDULE 1B: PRENEED COMMISSION SCHEDULE

AGENT NAME: _____ Agent # _____ Date: _____

COMMISSIONS are ADVANCED as follows: The Commission advance percentages paid to Agent are indicated below. The net commission due agent is calculated by the applicable commission by the Advance Percentage. (% of Commissions not advanced to Agent go into the Agent's Reserve Account)

<u>BANK DRAFT:</u>		<u>DIRECT BILL:</u>	
SGL	PAY: <u>100</u> %	SGL	PAY: <u>100</u> %
3	PAY: _____ %	3	PAY: _____ %
5	PAY: _____ %	5	PAY: _____ %
7	PAY: _____ %	7	PAY: _____ %
10	PAY: _____ %	10	PAY: _____ %

PreNeed Commissions Not Applicable

Or: 3, 5, 7, 10 PAY _____% advance per of month for 12 months _____%

IMPORTANT: THE COMPANY RESERVES THE RIGHT TO PAY A REDUCED ADVANCE SCHEDULE ON CONTRACTS WRITTEN ON RELATIVES OF THE AGENT, OTHER AGENTS, SIGNIFICANT OTHERS, MINORS, OR ANY OTHER PERSONS WHO, AT THE SOLE DISCRETION OF THE COMPANY, MIGHT BE CONSIDERED TO HAVE A GREATER THAN NORMAL RISK OF LAPSING.

RESERVE ACCOUNT (Applies to PreNeed Commission Only):

A Reserve Account will be set up for the agent by the Company. The agent will contribute a % of each commission, equal to 1.0 minus the advance percentage shown on the SCHEDULE OF PAYMENT OF COMMISSIONS, earned pursuant to the Field Agent Contract with the Company to fund the reserve account. The reserve account will be debited for any commission chargebacks, agent debts to the Company or miscellaneous expenses of the Company for which it is due reimbursement from the agent.

(1) Once the Reserve Account reaches a level of \$ 25,000* (Standard Maximum Reserve) then the Agent will begin receiving advances at the rate of 100 % until the time that the Reserve Account falls below the Maximum Reserve, at which time the advance percentages will revert to those shown in the Advance Schedule above.

(2) Should either of the following occur: (1) termination of appointment of the agent by the Company, or (2) termination of the Agent Contract between agent and the Company, the reserve account may be held by the Company for a period of up to twenty four (24) months from the date of termination of (1) or (2), above, whichever date is later. Once the (24) month period has expired, the Company will pay the former agent the remaining reserve account balance upon receipt of written request for payment by the agent to the Company.

(3) Transactions that may affect reserve balance include but are not limited to: chargebacks, early payoff of a policy, changing terms of a policy, policy rewrites, and death claims.

PRENEED COMMISSION CHARGEBACKS (Applies to PreNeed Commission Only):

- (1) Commissions are not earned on policies that are returned to the Company and voided.
- (2) The Company will recover from the agent 100% of any commissions paid to the agent on a policy if, within the first 12 months of the policy period, the policy is:
 - (a) lapsed for nonpayment of premium due; or
 - (b) surrendered for the cash value; or
 - (c) paid by reason of death other than by accidental death of the insured. The determination of accidental death will be made by the Company. For the purposes of this agreement, accidental death is defined to be any death that occurs within 90 days of an accident and results directly from accidental bodily injury.
- (3) Additional transactions that may affect chargeback balance include but are not limited to: early payoff of a policy, changing terms of a policy, and policy rewrites.
- (4) Should agent be terminated by the Company any chargeback that occurs following the termination date may be subtracted from the reserve balance of the agent by the Company at any time.
- (5) As determined by the Company at its sole discretion, chargebacks will be subtracted from (1) any commissions due and payable to the Agent, (2) the Agent's Reserve Account, and/or (3) any deferred commissions due Agent.

By signing Agent Agreement, Agent agrees that he/she will immediately repay to Company any and all chargeback balances due Company whether or not Agent is terminated or continues to be appointed by the Company.

NON-PAYMENT OF COMMISSIONS:

No commissions will be paid, on a given policy that are remaining due at the time the policy is:

- (a) lapsed for nonpayment of premium due; or
- (b) surrendered for the cash value; or
- (c) paid by reason of death other than by accidental death of the insured. The determination of accidental death will be made by Company. For the purposes of this agreement, accidental death is defined to be any death that occurs within 90 days of an accident and results directly from accidental bodily injury.

COMPANY RIGHTS IN THE EVENT OF TERMINATION OF FIELD AGENT CONTRACT:

In the event that this Field Agent Contract is terminated for any reason, the company shall have the right to withhold the payment of any commissions due Agent for a period of two (2) years from the date of termination in order to offset chargebacks due the Company on policies written by the Agent. In addition, the Company shall have the right to subtract from the Reserve Account, commissions or any other monies due Agent under this contract any and all reasonable charges for any Contract Folders, Preneed Funeral Contract forms and individual Insurance Application forms, and ONE HUNDRED DOLLARS (\$100.00) for each Sales Portfolio/Kit not returned to the Company within ten (10) days of the date the Field Agent Contract is terminated.

ACCUMULATION OF COMMISSIONS:

Commissions will be accumulated by the Company and will not be paid to Agent until the balance owed by Company to Agent equals or exceeds the amount of \$25.00.

NOTE: The Company reserves the right to change the commissions, advances, maximum reserve, and any other terms or conditions of this COMMISSION SCHEDULE by Amendment in writing at any time without prior notice to the AGENT.

**The maximum reserve level is subject to change based on the agent's volume of business and individual persistency.*

SCHEDULE 2: WHOLE LIFE - COMMISSION SCHEDULE

AGENT NAME: _____ **Agent #** _____ **Date:** _____

PLAN 1

DESCRIPTION: Full Benefit Whole Life –Cash Value		
	First Year Premium	Renewal (Yrs 2-10) Premium
Age at Issue	(% of Premium Paid)	(% of Premium Paid)
1-70	_____%	_____%
71-80	_____%	_____%
81-85	_____%	_____%

<input type="checkbox"/> Whole Life Commissions Not Applicable
--

PLAN 2

DESCRIPTION: Full Benefit Whole Life – NO Cash Value		
	First Year Premium	Renewal (Yrs 2-10) Premium
Age at Issue	(% of Premium Paid)	(% of Premium Paid)
1-80	_____%	_____%

PLAN 3

DESCRIPTION: Graded Benefit Whole Life – NO Cash Value		
	First Year Premium	Renewal (Yrs 2-10) Premium
Age at Issue	(% of Premium Paid)	(% of Premium Paid)
1-84	_____%	_____%

HOW COMMISSIONS ARE PAID: Commissions will be paid as premiums are received (“as earned”) but are still subject to chargeback if premium payment is returned from financial institution.

PAYMENT OF COMMISSIONS ON CERTAIN PERSONS:
THE COMPANY RESERVES THE RIGHT TO PAY, AT ITS SOLE DISCRETION, COMMISSIONS AT A LESSER RATE ON CONTRACTS WRITTEN ON RELATIVES, OTHER AGENTS, AND/OR FRIENDS OF THE AGENT SHOULD THE COMPANY PERCEIVE THAT AN INAPPROPRIATE PROPORTION OF THE AGENT’S CONTRACTS DERIVES FROM SUCH INDIVIDUALS.

NON-PAYMENT OF COMMISSIONS:
No commissions will be paid, on a given policy, that are remaining due at the time the policy is:
(a) lapsed for nonpayment of premium due; or
(b) surrendered for the cash value; or
(c) paid by reason of death.

COMPANY RIGHTS IN THE EVENT OF TERMINATION OF AGENT CONTRACT:
In the event that this Agent Contract is terminated for any reason, the company shall have the right to offset chargebacks due the Company using any amounts remaining in the Agent’s reserve account, and, should said reserve amounts prove insufficient to offset said chargebacks at any time, to withhold the payment of any commissions due Agent and apply said commission amounts to the Agent’s chargeback balance.

In addition, the Company shall have the right to subtract from the Reserve Account, commissions or any other monies due Agent under this contract any and all reasonable charges for any Contract Folders, Preneed Funeral Contract forms and individual Insurance Application forms, and ONE HUNDRED DOLLARS (\$100.00) for each Sales Portfolio/Kit not returned to the Company within ten (10) days of the date the Field Agent Contract is terminated.

ACCUMULATION OF COMMISSIONS:
The Company reserves the right to accumulate commissions and not pay them to Agent until the balance of commissions owed by Company to Agent equals or exceeds the amount of \$25.00.

NOTE: The Company reserves the right to change the commissions, advances, maximum reserve, and any other terms or conditions of this COMMISSION SCHEDULE by Amendment in writing at any time without prior notice to the AGENT.

Request for Taxpayer Identification Number and Certification

**Give Form to the
 requester. Do not
 send to the IRS.**

▶ Go to www.irs.gov/FormW9 for instructions and the latest information.

Print or type.	See Specific Instructions on page 3.	<p>1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.</p> <hr/> <p>2 Business name/disregarded entity name, if different from above</p> <hr/> <p>3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes.</p> <p><input type="checkbox"/> Individual/sole proprietor or single-member LLC <input type="checkbox"/> C Corporation <input type="checkbox"/> S Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate</p> <p><input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶ _____</p> <p>Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.</p> <p><input type="checkbox"/> Other (see instructions) ▶ _____</p>	<p>4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):</p> <p>Exempt payee code (if any) _____</p> <p>Exemption from FATCA reporting code (if any) _____</p> <p style="font-size: small;">(Applies to accounts maintained outside the U.S.)</p>
		<p>5 Address (number, street, and apt. or suite no.) See instructions.</p> <hr/> <p>6 City, state, and ZIP code</p> <hr/> <p>7 List account number(s) here (optional)</p> <hr/>	<p>Requester's name and address (optional)</p> <hr/>

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number											
				-			-				
or											
Employer identification number											
				-							

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person ▶	Date ▶
------------------	----------------------------	--------

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.



AGENT AFFIDAVIT 2020

P.O. Box 341899 • Austin, Texas 78734 • (800)756-7306 • www.tslic.com

In accordance with the provisions of Insurance Code, Title 13, Subtitle B, Chapter 4054, Subchapter E, Section 4054.201, you are not required to obtain an insurance license if you (1) only write life insurance policies under face amounts of \$25,000 and if you (2) wrote less than a total of \$20,000 in direct premiums in the preceding calendar year. As an affidavit agent, you are still subject to regulatory actions and penalties for non-compliance. If you understand, please certify as set out below.

THEREFORE I CERTIFY THAT:

I am not currently licensed and have not, in **this calendar year** , written policies that generated \$20,000 or more in direct premiums.

I have not sold life insurance products for another company or companies, that when combined with direct premiums sold through Texas Service Life Insurance Company, would add up to more than \$20,000.

Under this affidavit with TSLIC, I will only sell policies with face amounts less than \$25,000.

I understand that it is my responsibility to be familiar with the statutes, rules and regulations of the Texas Insurance Code and Texas Administrative Code.

I understand that it is my responsibility to request or download the latest Company Agent Manual and to review the Company standards in it.

As an affidavit agent of Texas Service Life Insurance Company, I will adhere to all applicable State statutes, rules and regulations and with all Company standards.

Agent Printed Name: _____

Agent Address: _____

Agent Telephone: _____

Agent Email: _____

Agent Signature

Agent Number

***Witness Signature**

Witness Printed Name

DATE SIGNED: _____

**Please note that a witness signature is required before it is sent back to Texas Service Life and becomes valid.*