



## Position Statement: Replacement of Policies

January 1, 2008

It is the position of Texas Service Life Insurance Company that the marketing, soliciting or otherwise procuring the application for new insurance coverages of any kind with our Company should be subject to high professional, legal and ethical standards.

Therefore, whenever an applicant for coverage indicates that he or she is contemplating replacement of an existing coverage, whether the existing coverage is with our Company or with another Company, it is **IMPERATIVE** that the applicant be provided with the complete and accurate information required by these standards to ensure that he or she is making the decision that is best for their particular needs. No misrepresentation of the Company's products or services, or that of other insurers or businesses, is permitted.

Any agent found by the Company to have acted in a manner in violation of this position statement is subject to immediate termination and/or other disciplinary action as warranted.

By signing below, the Agent Acknowledges, Affirms and Agrees to abide by the standards of this position statement regarding replacement of coverage and to follow all of the procedures required by the attached **REPLACEMENT PROCEDURES** instructions.

DATE: \_\_\_\_\_

AGENT SIGNATURE: \_\_\_\_\_

AGENT NUMBER: \_\_\_\_\_